AUDITED FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION AND REPORTS REQUIRED BY GOVERNMENT AUDITING STANDARDS AND THE UNIFORM GUIDANCE

YEARS ENDED DECEMBER 31, 2018 AND 2017

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## Independent Auditors' Report

Board of Trustees Immune Deficiency Foundation Towson, Maryland

## **Report on the Financial Statements**

We have audited the accompanying financial statements of Immune Deficiency Foundation (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Immune Deficiency Foundation as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 14, 2019, on our consideration of Immune Deficiency Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Immune Deficiency Foundation's internal control over financial report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Immune Deficiency Foundation's internal control over financial reporting and compliance.

Weyner, Cronen + Sarra

Lutherville, Maryland June 14, 2019

Statements of Financial Position December 31, 2018 and 2017

2018         2017           CURRENT ASSETS:         2018         2017           Cash and cash equivalents         \$ 566,049         \$ 312,097           Investments         3,193,068         3,465,838           Other         651,265         1,035,500           Accounts receivable         291,105         461,885           Prepaid expenses and other assets         145,840         193,509           Total Current Assets         4,847,327         5,468,829           LONG-TERM ASSETS:         Investments         4,140,560         4,412,670           Board designated endowment         4,140,560         4,412,670         213,910           Total Long-term Assets         4,344,570         4,626,580         10,095,409           LIABILITIES AND NET ASSETS         \$ 9,191,897         \$ 10,095,409           CURRENT LIABILITIES:         Accounts payable and accrued expenses         \$ 452,964         \$ 446,851           Current portion of capital leases         \$ 11,878         11,878         11,878           Total Current Liabilities         464,842         458,729         10,095,409           LONG-TERM LIABILITIES:         S 16,227         520,423         11,878           Total Liabilities         516,227         520,423         755,		<u>ASSETS</u>				
Cash and cash equivalents         \$ 566,049         \$ 312,097           Investments         3,193,068         3,465,838           Other         651,265         1,035,500           Accounts receivable         291,105         461,885           Prepaid expenses and other assets         145,840         133,509           Total Current Assets         4,847,327         5,466,829           LONG-TERM ASSETS:         1         149,840         213,910           Total Long-term Assets         4,344,570         4,626,580           Total Long-term Assets         4,344,570         4,626,580           Total Long-term Assets         \$ 9,191,897         \$ 10,095,409           LIABILITIES         Accounts payable and accrued expenses         \$ 452,964         \$ 446,851           Current portion of capital leases         \$ 452,964         \$ 446,851         11,878           Total Current Liabilities         464,842         458,729         10,095,409           LONG-TERM ILABILITIES:         464,842         458,729         11,878         11,878           Total Current Liabilities         516,227         520,423         11,878         11,878           Total Current Liabilities         516,227         520,423         11,878         11,878         11,8	CURRENT ASSETS:			2018		2017
Other $651,265$ $1,035,500$ Accounts receivable $291,105$ $461,885$ Prepaid expenses and other assets $145,840$ $193,509$ Total Current Assets $4,847,327$ $5,468,829$ LONG-TERM ASSETS:         Investments         Board designated endowment $4,140,560$ $4,412,670$ Property and equipment, net $204,010$ $213,910$ $204,010$ $213,910$ Total Long-term Assets $4,344,570$ $4,626,580$ $707AL$ $4,626,580$ TOTAL ASSETS $$9,191,897$ $$10,095,409$ $11,878$ $11,878$ CURRENT LIABILITIES:         Accounts payable and accrued expenses $$11,878$ $11,878$ $11,878$ Current portion of capital leases $$11,878$ $11,878$ $11,878$ $11,878$ Total Current Liabilities $464,842$ $458,729$ $466,851$ $10,979,762$ LONG-TERM LIABILITIES: $10,979,762$ $516,227$ $520,423$ $516,227$ $520,423$ NET ASSETS:         Without donor restrictions: $7,427,120$ $7,979,762$ $7,979,762$	Cash and cash equivalents		\$	566,049	\$	312,097
Accounts receivable       291,105       461,885         Prepaid expenses and other assets       145,840       193,509         Total Current Assets       4,847,327       5,468,829         LONG-TERM ASSETS:       Investments       Board designated endowment       4,140,560       4,412,670         Property and equipment, net       204,010       213,910       213,910         Total Long-term Assets       4,344,570       4,626,580         TOTAL ASSETS       \$ 9,191,897       \$ 10,095,409         LIABILITIES       \$ 9,191,897       \$ 10,095,409         LUABILITIES       \$ 9,191,897       \$ 10,095,409         LUABILITIES       \$ 452,964       \$ 446,851         Current portion of capital leases       \$ 11,878       11,878         Total Current Liabilities       464,842       458,729         LONG-TERM LIABILITIES:       \$ 11,878       11,878         Long-term portion of capital leases       \$ 51,385       \$ 61,694         Total Liabilities       \$ 516,227       \$ 220,423         NET ASSETS:       Without donor restrictions:       \$ 7,427,120       7,979,762         With donor restrictions:       \$ 93,079       1,126,468       \$ 93,079       1,126,468         Total Net Assets       \$ 8,675,670 <td>Board directed</td> <td></td> <td></td> <td>3,193,068</td> <td></td> <td>3,465,838</td>	Board directed			3,193,068		3,465,838
Prepaid expenses and other assets         145,840         193,509           Total Current Assets         4,847,327         5,468,829           LONG-TERM ASSETS: Investments Board designated endowment         4,140,560         4,412,670           Property and equipment, net         204,010         213,910           Total Long-term Assets         4,344,570         4,626,580           TOTAL ASSETS         \$ 9,191,897         \$ 10,095,409           LIABILITIES AND NET ASSETS           CURRENT LIABILITIES: Accounts payable and accrued expenses           Accounts payable and accrued expenses         \$ 452,964         \$ 446,851           Current portion of capital leases         11,878         11,878           Total Current Liabilities         464,842         458,729           LONG-TERM LIABILITIES: Long-term portion of capital leases         51,385         61,694           Total Liabilities         516,227         520,423           NET ASSETS: Without donor restrictions: Operating         7,55,471         468,756           Board designated         7,427,120         7,979,762           Board designated         7,427,120         7,979,762           With donor restrictions         493,079         1,126,468           Total Net Assets         8,675,670 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<>						
Total Current Assets       4,847,327       5,468,829         LONG-TERM ASSETS:       Investments       4,140,560       4,412,670         Property and designated endowment       4,140,560       4,412,670       213,910         Total Long-term Assets       4,344,570       4,626,580         TOTAL ASSETS       \$ 9,191,897       \$ 10,095,409         LIABILITIES AND NET ASSETS         CURRENT LIABILITIES:       \$ 452,964       \$ 446,851         Current portion of capital leases       \$ 11,878       \$ 11,878         Total Current Liabilities       464,842       458,729         LONG-TERM LIABILITIES:       \$ 13,855       \$ 61,694         Current Liabilities       \$ 516,227       \$ 520,423         NET ASSETS:       \$ 755,471       468,756         Without donor restrictions:       \$ 755,471       468,756         Operating       \$ 755,471       468,756         Board designated       \$ 7,427,120       7,979,762         With donor restrictions:       \$ 9,3079       \$ 1,126,468         Total Net Assets       \$ 8,675,670       9,574,986				,		•
LONG-TERM ASSETS: Investments Board designated endowment Property and equipment, net Total Long-term Assets 4,344,570 4,626,580 TOTAL ASSETS 4,344,570 4,626,580 TOTAL ASSETS $\frac{$ 9,191,897}{$ 10,095,409}$ LIABILITIES AND NET ASSETS CURRENT LIABILITIES: Accounts payable and accrued expenses $\frac{$ 452,964}{11,878}$ Total Current Liabilities 464,842 458,729 LONG-TERM LIABILITIES: Long-term portion of capital leases 51,385 61,694 Total Liabilities NET ASSETS: Without donor restrictions: Operating Board designated 7,427,120 7,797,762 8,182,591 With donor restrictions 493,079 1,126,468 Total Net Assets 8,675,670 9,574,986	Prepaid expenses and other assets			145,840		193,509
Investments Board designated endowment4,140,560 204,0104,412,670 213,910Property and equipment, net204,010213,910Total Long-term Assets4,344,5704,626,580TOTAL ASSETS\$ 9,191,897\$ 10,095,409LIABILITIES AND NET ASSETSCURRENT LIABILITIES: Accounts payable and accrued expenses\$ 452,964 11,878\$ 446,851 11,878Total Current portion of capital leases\$ 11,87811,878Total Current Liabilities464,842458,729LONG-TERM LIABILITIES: Long-term portion of capital leases\$ 151,38561,694Total Liabilities\$ 516,227\$ 20,423NET ASSETS: Without donor restrictions: Operating Board designated7,427,120 493,0797,997,762 8,182,591 8,448,518With donor restrictions493,0791,126,468 493,0791,126,468Total Net Assets8,675,6709,574,986	Total Current Assets			4,847,327		5,468,829
Board designated endowment Property and equipment, net         4,140,560 204,010         4,412,670 213,910           Total Long-term Assets         4,344,570         4,626,580           TOTAL ASSETS         \$ 9,191,897         \$ 10,095,409           LIABILITIES AND NET ASSETS           CURRENT LIABILITIES: Accounts payable and accrued expenses           Accounts payable and accrued expenses         \$ 452,964         \$ 446,851           Current portion of capital leases         \$ 11,878         \$ 11,878           Total Current Liabilities         464,842         458,729           LONG-TERM LIABILITIES: Long-term portion of capital leases         \$ 51,385         61,694           Total Liabilities         \$ 516,227         \$ 520,423           NET ASSETS: Without donor restrictions: Operating Board designated         7,427,120         7,979,762           8,182,591         8,448,518         8,675,670         9,574,986						
Property and equipment, net         204,010         213,910           Total Long-term Assets         4,344,570         4,626,580           TOTAL ASSETS         \$ 9,191,897         \$ 10,095,409           LIABILITIES AND NET ASSETS           CURRENT LIABILITIES: Accounts payable and accrued expenses           Accounts payable and accrued expenses         \$ 452,964         \$ 446,851           Current portion of capital leases         \$ 11,878         11,878           Total Current Liabilities         464,842         458,729           LONG-TERM LIABILITIES: Long-term portion of capital leases         51,385         61,694           Total Liabilities         516,227         520,423           NET ASSETS: Without donor restrictions: Operating Board designated         7,427,120         7,979,762           8,182,591         8,448,518         8,675,670         9,574,986				4,140,560		4.412.670
TOTAL ASSETS\$9,191,897\$10,095,409LIABILITIES AND NET ASSETSCURRENT LIABILITIES: Accounts payable and accrued expenses\$452,964\$446,851Current portion of capital leases\$11,87811,87811,878Total Current Liabilities464,842458,729458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471 (468,756)468,756 (7,427,120)With donor restrictions493,0791,126,468Total Net Assets8,675,6709,574,986	2					
TOTAL ASSETS\$9,191,897\$10,095,409LIABILITIES AND NET ASSETSCURRENT LIABILITIES: Accounts payable and accrued expenses\$452,964\$446,851Current portion of capital leases\$11,87811,87811,878Total Current Liabilities464,842458,729458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471 (468,756)468,756 (7,427,120)With donor restrictions493,0791,126,468Total Net Assets8,675,6709,574,986						
LIABILITIES AND NET ASSETSLIABILITIES AND NET ASSETSCURRENT LIABILITIES: Accounts payable and accrued expenses\$ 452,964\$ 446,851Current portion of capital leases11,87811,878Total Current Liabilities464,842458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471468,756 7,427,120With donor restrictions493,0791,126,468Total Net Assets8,675,6709,574,986	Total Long-term Assets			4,344,570		4,626,580
CURRENT LIABILITIES: Accounts payable and accrued expenses\$452,964\$446,851Current portion of capital leases\$11,87811,878Total Current Liabilities464,842458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471468,756With donor restrictions755,471468,756With donor restrictions493,0791,126,468Total Net Assets8,675,6709,574,986	TOTAL ASSETS		\$	9,191,897	\$	10,095,409
Accounts payable and accrued expenses\$ 452,964\$ 446,851Current portion of capital leases11,87811,878Total Current Liabilities464,842458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471468,756 7,427,120With donor restrictions755,471468,756With donor restrictions8,182,5918,448,518 493,079Total Net Assets8,675,6709,574,986		LIABILITIES AND NET ASS	ETS			
Accounts payable and accrued expenses\$ 452,964\$ 446,851Current portion of capital leases11,87811,878Total Current Liabilities464,842458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471468,756 7,427,120With donor restrictions755,471468,756With donor restrictions8,182,5918,448,518 493,079Total Net Assets8,675,6709,574,986						
Current portion of capital leases11,87811,878Total Current Liabilities464,842458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471468,756With donor restrictions7,427,1207,979,7628,182,5918,448,518493,0791,126,468Total Net Assets8,675,6709,574,986		565	\$	452 964	\$	446 851
Total Current Liabilities464,842458,729LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471468,7567,427,1207,979,7628,182,5918,448,518With donor restrictions493,0791,126,468Total Net Assets8,675,6709,574,986		565	Ψ	•	Ψ	•
LONG-TERM LIABILITIES: Long-term portion of capital leases51,38561,694Total Liabilities516,227520,423NET ASSETS: Without donor restrictions: Operating Board designated755,471468,7567,427,1207,979,7628,182,5918,448,518With donor restrictions493,0791,126,468Total Net Assets8,675,6709,574,986				11,0,0		
Long-term portion of capital leases         51,385         61,694           Total Liabilities         516,227         520,423           NET ASSETS:         Without donor restrictions:         755,471         468,756           Operating         7,427,120         7,979,762           Board designated         8,182,591         8,448,518           With donor restrictions         493,079         1,126,468           Total Net Assets         8,675,670         9,574,986	Total Current Liabilities			464,842		458,729
Total Liabilities       516,227       520,423         NET ASSETS:       Without donor restrictions:       755,471       468,756         Doperating       7,427,120       7,979,762         Board designated       8,182,591       8,448,518         With donor restrictions       493,079       1,126,468         Total Net Assets       8,675,670       9,574,986	LONG-TERM LIABILITIES:					
NET ASSETS:         Without donor restrictions:         Operating         Board designated         7,427,120         7,979,762         8,182,591         8,182,591         8,182,591         1,126,468         Total Net Assets	Long-term portion of capital leases			51,385		61,694
Without donor restrictions:       755,471       468,756         Operating       7,427,120       7,979,762         Board designated       8,182,591       8,448,518         With donor restrictions       493,079       1,126,468         Total Net Assets       8,675,670       9,574,986	Total Liabilities			516,227		520,423
Without donor restrictions:       755,471       468,756         Operating       7,427,120       7,979,762         Board designated       8,182,591       8,448,518         With donor restrictions       493,079       1,126,468         Total Net Assets       8,675,670       9,574,986	NET ASSETS:					
Operating Board designated         755,471         468,756           Board designated         7,427,120         7,979,762           8,182,591         8,448,518           With donor restrictions         493,079         1,126,468           Total Net Assets         8,675,670         9,574,986						
Board designated         7,427,120         7,979,762           8,182,591         8,448,518           With donor restrictions         493,079         1,126,468           Total Net Assets         8,675,670         9,574,986				755,471		468,756
8,182,591         8,448,518           With donor restrictions         493,079         1,126,468           Total Net Assets         8,675,670         9,574,986						•
Total Net Assets 8,675,670 9,574,986						
	With donor restrictions			493,079		1,126,468
TOTAL LIABILITIES AND NET ASSETS         \$ 9,191,897         \$ 10,095,409	Total Net Assets			8,675,670		9,574,986
	TOTAL LIABILITIES AND NET ASSETS		\$	9,191,897	\$	10,095,409

## Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUE:		Reschedons	lotai
Public support:			
Contributions and grants	\$ 3,922,224	\$ 672,570	\$ 4,594,794
Net assets released from restrictions	1,305,959	(1,305,959)	- 0 -
Total public support	5,228,183	(633,389)	4,594,794
Government grants and other contract revenue	1,164,435	- 0 -	1,164,435
Revenue:			
Investment loss, net	(340,481)	- 0 -	(340,481)
Other income	1,320	- 0 -	1,320
Special events	544,376	- 0 -	544,376
Total revenue	205,215	- 0 -	205,215
Total Public Support and Revenue	6,597,833	(633,389)	5,964,444
EXPENSES:			
Program services:			
Medical and scientific	1,754,479	- 0 -	1,754,479
Services to patients and families	3,680,338	- 0 -	3,680,338
	F 424 017	0	F 424 017
	5,434,817	- 0 -	5,434,817
Supporting services:			
Administration and finance	644,241	- 0 -	644,241
Marketing and fundraising	784,702	- 0 -	784,702
	1,428,943	- 0 -	1,428,943
Total Expenses	6,863,760	- 0 -	6,863,760
CHANGE IN NET ASSETS	(265,927)	(633,389)	(899,316)
NET ASSETS, BEGINNING OF YEAR	8,448,518	1,126,468	9,574,986
NET ASSETS, END OF YEAR	\$ 8,182,591	\$ 493,079	\$ 8,675,670

## Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2017

	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUE:			
Public support:			
Contributions and grants	\$ 6,087,852	\$ 407,370	\$ 6,495,222
Net assets released from restrictions	1,095,956	(1,095,956)	- 0 -
Total public support	7,183,808	(688,586)	6,495,222
Government grants and other contract revenue	1,240,434	- 0 -	1,240,434
Revenue:			
Investment income, net	888,860	- 0 -	888,860
Other income	14,613	- 0 -	14,613
Special events	676,172	- 0 -	676,172
Total revenue	1,579,645	- 0 -	1,579,645
Total Public Support and Revenue	10,003,887	(688,586)	9,315,301
EXPENSES:			
Program services:			
Medical and scientific	2,062,347	- 0 -	2,062,347
Services to patients and families	4,991,024	- 0 -	4,991,024
	7 052 274	0	7 052 274
	7,053,371	- 0 -	7,053,371
Supporting services:			
Administration and finance	949,006	- 0 -	949,006
Marketing and fundraising	797,933	- 0 -	797,933
	1,746,939	- 0 -	1,746,939
Total Expenses	8,800,310	- 0 -	8,800,310
CHANGE IN NET ASSETS	1,203,577	(688,586)	514,991
NET ASSETS, BEGINNING OF YEAR	7,244,941	1,815,054	9,059,995
NET ASSETS, END OF YEAR	\$ 8,448,518	\$ 1,126,468	\$ 9,574,986

## Statement of Functional Expenses For the Year Ended December 31, 2018

	PF	ROGRAM SERVICE	S	SUF			
	Medical	Services to		Administration	Marketing		
	and	Patients		and	and		Grand
	Scientific	and Families	Total	Finance	Fundraising	Total	Total
Salaries Employee benefits Payroll taxes, etc.	\$ 599,773 73,911 48,528	\$ 1,350,432 151,457 107,025	\$ 1,950,205 225,368 155,553	\$ 351,256 54,049 26,832	\$ 310,355 37,549 25,683	\$ 661,611 91,598 52,515	\$ 2,611,816 316,966 208,068
	722,212	1,608,914	2,331,126	432,137	373,587	805,724	3,136,850
Professional fees	560,503	885,205	1,445,708	123,573	64,599	188,172	1,633,880
Training, conference, conventions, & meetings	51,463	588,666	640,129	, 66	184,572	184,638	824,767
Travel	46,318	108,153	154,471	2,338	17,389	19,727	174,198
Awards and grants	215,437	17,850	233,287	- 0 -	- 0 -	- 0 -	233,287
Occupancy	35,935	179,537	215,472	33,510	26,593	60,103	275,575
Insurance	9,041	16,467	25,508	4,360	3,459	7,819	33,327
Printing and publications	19,467	41,212	60,679	827	21,691	22,518	83,197
Telephone	8,258	27,533	35,791	5,029	3,771	8,800	44,591
Postage and shipping	36,057	81,899	117,956	3,276	25,092	28,368	146,324
Supplies	10,593	40,452	51,045	6,073	6,760	12,833	63,878
Rental and maintenance of equipment	4,011	33,876	37,887	9,892	2,960	12,852	50,739
Miscellaneous	12,010	- 0 -	12,010	10,721	6,485	17,206	29,216
Advertising	536	5,659	6,195	- 0 -	16,745	16,745	22,940
Dues and subscriptions	10,790	19,271	30,061	6,608	26,372	32,980	63,041
	1,742,631	3,654,694	5,397,325	638,410	780,075	1,418,485	6,815,810
Depreciation and amortization	11,848	25,644	37,492	5,831	4,627	10,458	47,950
	\$ 1,754,479	\$ 3,680,338	\$ 5,434,817	\$ 644,241	\$ 784,702	\$ 1,428,943	\$ 6,863,760

## Statement of Functional Expenses For the Year Ended December 31, 2017

	Р	ROGRAM SERVICE	S	SUF			
	Medical	Services to		Administration	Marketing		
	and	Patients		and	and		Grand
	Scientific	and Families	Total	Finance	Fundraising	Total	Total
Salaries Employee benefits	\$ 627,856 82,721	\$ 1,387,412 139,255	\$ 2,015,268 221,976	\$ 396,786 81,741	\$ 297,549 28,268	\$ 694,335 110,009	\$ 2,709,603 331,985
Payroll taxes, etc.	49,332	111,658	160,990	28,891	25,374	54,265	215,255
	759,909	1,638,325	2,398,234	507,418	351,191	858,609	3,256,843
Professional fees	632,287	1,081,023	1,713,310	256,547	54,119	310,666	2,023,976
Training, conference, conventions, & meetings	67,708	1,304,508	1,372,216	2,197	192,103	194,300	1,566,516
Travel	83,115	263,899	347,014	13,935	27,551	41,486	388,500
Awards and grants	286,679	3,500	290,179	- 0 -	- 0 -	- 0 -	290,179
Occupancy	57,009	139,063	196,072	82,854	25,360	108,214	304,286
Insurance	15,247	9,971	25,218	12,255	2,441	14,696	39,914
Printing and publications	40,156	183,021	223,177	4,455	42,444	46,899	270,076
Telephone	10,856	21,000	31,856	7,922	3,545	11,467	43,323
Postage and shipping	37,021	111,630	148,651	5,146	29,553	34,699	183,350
Supplies	22,708	71,584	94,292	13,635	8,407	22,042	116,334
Rental and maintenance of equipment	15,832	37,137	52,969	24,280	3,736	28,016	80,985
Miscellaneous	12,400	- 0 -	12,400	2,706	11,049	13,755	26,155
Advertising	3,327	91,257	94,584	- 0 -	25,330	25,330	119,914
Dues and subscriptions	9,841	12,914	22,755	8,462	17,419	25,881	48,636
	2,054,095	4,968,832	7,022,927	941,812	794,248	1,736,060	8,758,987
Depreciation and amortization	8,252	22,192	30,444	7,194	3,685	10,879	41,323
	\$ 2,062,347	\$ 4,991,024	\$ 7,053,371	\$ 949,006	\$ 797,933	\$ 1,746,939	\$ 8,800,310

## Statements of Cash Flows For the Years Ended December 31, 2018 and 2017

		2018		2017
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to net cash used in operating activities:	\$	(899,316)	\$	514,991
Depreciation and amortization expense Realized and unrealized (gain) loss on investments Loss on disposal of property and equipment Changes in assets and liabilities:		47,950 595,379 - 0 -		41,323 (774,316) 16,897
(Increase) decrease in current assets: Accounts receivable Prepaid expenses and other assets Increase in current liabilities:		170,780 47,669		(76,193) (42,935)
Accounts payable and accrued expenses		6,113		177,607
Net cash used in operating activities		(31,425)		(142,626)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property and equipment Proceeds from sales of investments Purchase of investments		(38,050) 7,976,467 (7,642,731)		(28,024) 3,830,609 (3,810,125)
Net cash provided by (used in) investing activities		295,686		(7,540)
CASH FLOWS FROM FINANCING ACTIVITIES: Principal payments on capital leases		(10,309)		(5,601)
Net cash used in financing activities		(10,309)		(5,601)
NET INCREASE (DECREASE) IN CASH		253,952		(155,767)
CASH AT BEGINNING OF YEAR		312,097		467,864
CASH AT END OF YEAR	\$	566,049	\$	312,097
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:				
Cash paid during the year for interest	\$	10,704	\$	2,684
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINAN	ICING	G TRANSACTIO	NS:	
Equipment acquisitions financed through capital lease obligations	\$	- 0 -	\$	75,141

Notes to Financial Statements December 31, 2018 and 2017

### 1. Organization and Summary of Significant Accounting Policies

Nature of Operations - Immune Deficiency Foundation ("Foundation") is a Maryland tax exempt corporation dedicated to improving the diagnosis, treatment and quality of life of persons with primary immunodeficiency diseases through advocacy, education and research. The Foundation gathers, coordinates and disseminates information and conducts educational campaigns in order to increase family and public awareness concerning the diseases. The Foundation also engages in fundraising activities in support of its goals, primarily by seeking grants to further its efforts. The Foundation's principal sources of support and revenues are from government grants and contracts, foundation grants, and individual and corporate donations and contributions.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets, liabilities and disclosures at the date of the financial statements and certain reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Basis of Accounting - The accompanying financial statements are presented in accordance with the accrual basis of accounting and, accordingly, reflect receivables, other assets, payables, and other liabilities. As such, revenue is recognized when earned and expenditures when incurred.

Financial Statement Presentation - The Foundation is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions represent the portion of net assets that is not subject to donor-imposed restrictions. Such net assets are available for use at the discretion of management and/or the Board of Trustees for general operating purposes. The Board of Trustees may designate a portion of these net assets for specific purposes, which makes them unavailable for use at management's discretion.

- Operating Represents resources available for support of operations.
- Board Designated The Foundation has designated certain amounts to function as endowment funds. Accordingly, those funds, together with accumulated earnings thereon, are to be spent only for purposes approved by the Foundation's Board. Additionally, the Foundation's Board of Trustees has designated certain amounts to be used for specific operational purposes approved by the Foundation's Board.

Net assets with donor restrictions represent the portion of net assets that is subject to donor-imposed restrictions. Such restrictions may specify a purpose for which, or time in which, resources can be used. Some net assets with donor restrictions include stipulations that assets provided be maintained permanently (perpetual in nature) while permitting the Foundation to expend the income generated by the assets in accordance with the provisions of additional donor-imposed stipulations or a Board-approved spending policy.

Notes to Financial Statements December 31, 2018 and 2017

1. Organization and Summary of Significant Accounting Policies (continued)

Revenue Recognition - Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. All donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires (that is when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized.

The National Institutes of Health (NIH) and Health Resources and Services Administration (HRSA) have both awarded the Foundation grants. The NIH grant is to assist investigations in primary immune deficiency diseases through March 2020. The HRSA grant is for severe combined immunodeficiency screening and education through July 2020. For both of these grants the Foundation submits expenses for reimbursement and recognizes revenue and expenses on the accrual basis of accounting.

Cash and Cash Equivalents - The Foundation considers cash and all highly liquid investments with a maturity of three months or less to be cash equivalents. Certificates of deposit and money market funds held for investment purposes are excluded from this classification.

Investments - The Foundation invests in a professionally managed portfolio that contains money market funds, certificates of deposit, mutual funds, and other investments which are recorded at fair value.

Accounts Receivable - Accounts receivable are carried at original invoice less an estimate made for doubtful receivables based on a review of all outstanding amounts. Unbilled receivables are expenses incurred and revenues earned for particular grants and contracts that have not yet been billed. Unbilled receivables of approximately \$160,000 and \$150,000 are included in accounts receivable in the statement of financial position as of December 31, 2018 and 2017, respectively. Management determines the allowance for doubtful accounts by identifying troubled accounts and by historical experience applied to an aging of accounts. Accounts receivable are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received. Management believes that accounts receivable are fully collectible and no allowance is considered necessary as of December 31, 2018 and 2017.

Property and Equipment - Property and equipment are stated at cost, if purchased, or at fair market value at the date of the gift, if donated. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire property and equipment, are reported as contributions with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Foundation reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Property and equipment with an original cost or fair value greater than \$5,000 and a useful life greater than one year are capitalized, while expenditures for maintenance and repairs are expensed as incurred. Renewals and betterments that materially extend the life of the assets are capitalized. Depreciation is provided using the straight-line method over the estimated useful life of the assets, which range from three to ten years.

Notes to Financial Statements December 31, 2018 and 2017

1. Organization and Summary of Significant Accounting Policies (continued)

Valuation of Long-Lived Assets - Long-lived assets and certain identifiable intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. No impairments have been recognized as of December 31, 2018 and 2017. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell.

Income Taxes - The Foundation is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) as an organization, other than a private foundation, as described in Section 509(a). The Foundation is no longer subject to U.S. federal or state income tax examinations by tax authorities for fiscal years before 2015.

Donated Services - The Foundation receives a significant amount of donated services from unpaid volunteers. No amounts relating to donated services have been recognized in the statements of activities and changes in net assets as contributions because the criteria for recognition have not been satisfied. Contributed professional services are recognized if the services received a) create or enhance long-lived assets, or b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Functional Allocation of Expenses - Expenses are presented by both function and natural classification in the statement of functional expenses. Expenses that are directly identifiable with a particular function are charged to the program or supporting service benefited. Other expenses may benefit more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Expenses that are allocated include compensation and benefits, which are allocated on the basis of estimates of time and effort, as well as deprecation and occupancy, which are allocated on a square footage basis.

Advertising Costs - The Foundation expenses advertising production costs as they are incurred, and advertising communication costs the first time the advertising takes place. Advertising expense was \$22,940 and \$119,914 for the years ended December 31, 2018 and 2017.

Notes to Financial Statements December 31, 2018 and 2017

1. Organization and Summary of Significant Accounting Policies (continued)

New Accounting Pronouncement - In August 2016, the Financial Accounting Standard Board (FASB) issued Accounting Standards Update 2016-14 (ASU 2016-14), *Not-for-Profit Entities (Topic 958), Presentation of Financial Statements of Not-for-Profit Entities.* The Foundation has adjusted the presentation of its financial statements accordingly, applying the changes retrospectively to the comparative period presented. The new standards change the following aspects of the Foundation's financial statements:

- The temporarily restricted and permanently restricted net asset classes have been combined into a single net asset class called net assets with donor restrictions. The Foundation had no permanently restricted net assets as of December 31, 2017.
- The unrestricted net asset class has been renamed net assets without donor restrictions.
- The financial statements include a new disclosure about liquidity and availability of resources (Note 5).

The changes have had the following effect on net assets at December 31, 2017:

	As Originally Presented	After Adoption of ASU 2016-14
Unrestricted net assets Temporarily restricted net assets Net assets without donor restrictions Net assets with donor restrictions	\$ 8,448,518 1,126,468 - 0 - - 0 -	\$ - 0 - - 0 - 8,448,518 1,126,468
	\$ 9,574,986	\$ 9,574,986

In addition, certain amounts in the prior period financial statements have been reclassified for comparative purposes to conform to the current period presentation.

### 2. Investments

Cost and fair value of investments at December 31, 2018 are as follows:

	Amortized Costs		Gross Unrealized Gains		Gross Unrealized Losses		Fair Value	
Cash and cash equivalents Certificates of deposit Hedge funds Mutual funds:	\$	486,440 851,756 478,650	\$	- 0 - 77,770 - 0 -	\$	- 0 - (44) (29,602)	\$	486,440 929,482 449,048
Equity funds Fixed income funds		4,274,430 2,308,720		- 0 - - 0 -		(402,273) (60,954)		3,872,157 2,247,766
Totals	\$	8,399,996	\$	77,770	\$	(492,873)	\$	7,984,893

Notes to Financial Statements December 31, 2018 and 2017

## 2. Investments (continued)

Cost and fair value of investments at December 31, 2017 are as follows:

	/	Amortized Costs	U	Gross nrealized Gains	 Gross nrealized Losses	 Fair Value
Cash and cash equivalents Certificates of deposit Hedge funds Mutual funds:	\$	881,487 1,446,598 376,909	\$	- 0 - 84,155 - 0 -	\$ - 0 - (81) (11,739)	\$ 881,487 1,530,672 365,170
Equity funds Fixed income funds		4,032,603 1,542,966		559,069 2,746	 - 0 - (705)	 4,591,672 1,545,007
Totals	\$	8,280,563	\$	645,970	\$ (12,525)	\$ 8,914,008

The Foundation's investment portfolio is reported on the statements of financial position at December 31:

	 2018	 2017
ASSETS:		
Investments board directed	\$ 3,193,068	\$ 3,465,838
Investments other	651,265	1,035,500
Investments board designated endowment	 4,140,560	 <u>4,412,670</u>
Total investments	\$ 7,984,893	\$ 8,914,008

The Foundation records investment income by the "Total Return" approach, whereby realized gains and losses on the sale of invested funds, and trustee fees are included with interest and dividend income.

		2018	2017
Interest and dividends	\$		\$ 132,606
Fees Net realized gains (losses)		(23,027)	(18,062)
on sales of investments		453,169	148,879
Net unrealized gains (losses) on investments held	(	<u>1,048,548)</u>	625,437
Total investment income (loss)	\$	(340,481)	\$ <u>888,860</u>

Notes to Financial Statements December 31, 2018 and 2017

### 3. Fair Value of Investments

Fair values consisted of the following at December 31:

Fair Value Measurements at Reporting Date Using: 2018						
		Quoted Prices in Active				
		Markets for	Significant Other			
			Observable Input			
	Fair Value	(Level 1)	(Level 2)	Gains (Loss)		
Certificates of Deposit Hedge funds Mutual funds	\$        929,482	3 - 0 -	\$ - 0 - 449,048 0 -	\$ 77,726 (29,602) (463,227)		
	<u>\$                                    </u>	<u>\$ 7,049,405</u>	<u>\$ 449,048</u>	<u>\$ (415,103)</u>		
			2017			
		Quoted Prices				
		in Active				
		Markets for	Significant Other			
			Observable Input			
	Fair Value	(Level 1)	(Level 2)	Gains (Loss)		
Certificates of Deposit Hedge funds Mutual funds	\$ 1,530,672 365,170 6,136,679	) -0-	\$ - 0 - 365,170 - 0 -	\$ 84,074 (11,739) 561,110		
	<u>\$ 8,032,521</u>	<u>\$ 7,667,351</u>	<u>\$ 365,170</u>	<u>\$ 633,445</u>		

The fair value measurement standards establish a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority; Level 2 inputs are based primarily on quoted prices for similar assets or liabilities in active or inactive markets; and Level 3 inputs have the lowest priority. When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 2 inputs are used when no Level 1 inputs are available.

The Foundation's policy is to recognize transfers between levels in the fair value hierarchy as of the date of the event or change in circumstances that caused the transfer. For the years ended December 31, 2018 and 2017, there were no transfers into or out of Level 2 or 3.

The Foundation's investments are reported at fair value in the accompanying financial statements. The methods used to measure fair value may produce an amount that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain instruments could result in a different fair value measurement at the reporting date. Consequently, the hedge funds, valued at \$449,048 and \$365,170 as of December 31, 2018 and 2017 are not actively traded and is reported at fair value, based upon estimated fair market value obtained from the issuer of the investment. There were no changes in valuation techniques used in fair value measurements for the years ended December 31, 2018 and 2017.

Notes to Financial Statements December 31, 2018 and 2017

### 4. Property and Equipment

Property and equipment consists of the following at December 31:

		2018		2017
Equipment Furniture and fixtures Software and website	\$	296,049 206,560 <u>22,454</u>	\$	257,999 206,560 <u>22,454</u>
Local accumulated depreciation		525,063		487,013
Less: accumulated depreciation and amortization		(321,053)		(273,103)
Total	<u>\$</u>	204,010	\$	213,910

## 5. Liquidity and Availability of Financial Assets

The following reflects the Foundation's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date:

	2018		 2017
Financial assets at year end	\$	8,842,047	\$ 9,687,990
Less those unavailable for general expenditures within one year, due to:			
Restricted by donors with purpose or time restrictions		493,079	1,126,468
Board designated assets		7,427,120	 7,979,762
Financial assets available to meet cash needs for general expenditures within one year	\$	921,848	\$ 581,760

The Foundation maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As part of the Foundation's liquidity management, it invests cash in excess of daily requirements in short-term investments, typically money market funds. To help management meet unanticipated liquidity needs, the Foundation has a committed line of credit of \$1,000,000, which it could draw upon. Additionally, the Foundation has Board Designated net assets without donor restrictions that, while the Foundation does not intend to spend these for purposes other than those identified, the amounts could be made available for current operations, if necessary.

Notes to Financial Statements December 31, 2018 and 2017

#### 6. Lease Commitments

On November 5, 2014, the Foundation signed a lease for office space. The lease commenced in December 2014 and is for a term of seven years and nine months, set to expire in September 2022. The base rent for the office space is \$238,989 with an escalated rent payment of 2.75% beginning the first day of each subsequent lease year. Additionally, the lease agreement stipulates a reduction in lease payments, equal to the amount of a prior office space lease, until the prior office space lease expired on September 30, 2015. Deferred rent of \$53,776 and \$50,555 as of December 31, 2018 and 2017, respectively reflects the cumulative difference between the straight-line calculation and the rent charged under the terms of the lease. Deferred rent is included in accounts payable and accrued expenses in the statement of financial position. In January of 2015, the Foundation signed a lease for storage space at a rate of \$5,184 for a term of seven years and nine months, set to expire in September 2022. On March 10, 2017, the Foundation signed a 3 year lease expiring in February 2020 for additional storage space at a rate of \$8,547 a year.

Rent expense was \$275,575 and \$272,060 for the years ended December 31, 2018 and 2017, respectively.

Total minimum annual rental commitments for all leases through the expiration of the leases are as follows:

Year ending December 31,	2019	\$ 281,008
	2020	281,156
	2021	287,335
	2022	 <u>221,427</u>
Present value of net minimu	ım lease payments	\$ 1,070,926

### 7. Operating Lease Commitments for Equipment

The Foundation is obligated under an operating lease for two copiers. The cost of the lease obligation consists of an operating lease and maintenance agreement, payable in monthly installments of \$1,348 through August 2017, collateralized by the related office equipment.

The Foundation is obligated under an operating lease for a postage machine. The cost of the lease obligation at December 31, 2018 consists of an operating lease payable in quarterly installments of \$3,225 through September 2022, collateralized by the related office equipment.

Annual equipment lease expense and maintenance contract expense (see Note 8) totaled \$28,547 and \$35,859 for the years ended December 31, 2018 and 2017, respectively.

Total minimum annual lease payments through the expiration of the lease are as follows:

Year ending December 31,	2019	\$	12,900
	2020		12,900
	2021		12,900
	2022		9 <u>,675</u>
Present value of net minimu	Im lease payments	<u>\$</u>	48,375

Notes to Financial Statements December 31, 2018 and 2017

### 8. Capital Leases

The Foundation is obligated under a capital lease for printers with a term of 63 months. The cost of the lease obligation at December 31, 2018 consists of a capital lease and maintenance agreement, payable in monthly installments of \$2,764, collateralized by the related office equipment. The balance of the capital lease is \$63,263 at December 31, 2018. This balance includes a current portion of \$11,878 for the year ended December 31, 2018.

Future minimum lease payments are as follows:

Year ending December 31,	2019	\$	33,173
	2020		33,173
	2021		33,173
	2022		33,173
	2023		2,764
Total minimum lease payme	ents		135,456
Less: amount representing			(49,653)
Less: amount representing	interest		(22,540)
Present value of net minimu	um lease payments	<u>\$</u>	63,263

The following is a schedule of the carrying value of equipment under the capital leases:

Cost	\$	75,141
Less: accumulated depreciation		<u>(17,491)</u>
Net carrying value	<u>\$</u>	57,650

The value of the equipment and related accumulated depreciation are included in property and equipment on the statement of financial position as of December 31, 2018 and 2017. Annual depreciation expense totaled \$13,913 and \$3,578 for the years ended December 31, 2018 and 2017, respectively.

### 9. Board Designated Net Assets

The board has designated net assets without donor restrictions for the following projects at December 31:

		2018		2017
Board designated endowment	\$	4,140,560	\$	4,412,670
Board directed		2,759,464		2,881,953
Board directed research investment		433,604		583,884
PIRC designated		93,492		101,255
Total board designated net assets	<u>\$</u>	7,427,120	<u>\$</u>	7,979,762

Notes to Financial Statements December 31, 2018 and 2017

### 10. Net Assets with Donor Restrictions

Net assets with donor restrictions are available for the following purposes at December 31:

	2018	2017		
Purpose restrictions, available for spending:				
Advocacy	\$ 70,000	\$	- 0 -	
Core Services	- 0 -		310,562	
CVID Initiative	40,700		- 0 -	
David Salamone Fund	11,375		- 0 -	
E Personal Health Record	- 0 -		100,000	
Education and Mentoring	3,118		- 0 -	
Fundraising Walks	- 0 -		80,000	
General Support Future Periods	54,000		- 0 -	
IDF Friends	- 0 -		25,000	
Life Stages Initiative	275		- 0 -	
National Conference	7,500		- 0 -	
Nurse Advisory Committee	- 0 -		45,000	
Patient and Family Handbook	231,077		- 0 -	
Patient Programs	- 0 -		28,372	
Public Policy	- 0 -		100,870	
Reel Stories	- 0 -		1,200	
Retreats	- 0 -		130,000	
Sponsorship	- 0 -		51,500	
Survey Research	24,165		70,636	
Teen Program	- 0 -		90,000	
Transformational Therapy	5,000		- 0 -	
USIDNET	39,502		44,650	
Volunteer Outreach	4,097		8,678	
XLA Initiative	2,270		- 0 -	
Young Adult Program	 - 0 -		40,000	
Total net assets with donor restrictions	\$ 493,079	\$	1,126,468	

Notes to Financial Statements December 31, 2018 and 2017

### 10. Net Assets with Donor Restrictions (continued)

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors as follows during the years ended December 31:

	 2018	 2017
Advocacy	\$ - 0 -	\$ 40,000
Core Services	310,562	239,438
E Personal Health Record	100,000	- 0 -
Education and Mentoring	41,882	- 0 -
Fundraising Walks	80,000	40,000
IDF Friends	25,000	- 0 -
National Conference	- 0 -	559,000
Nurse Advisory Committee	45,000	- 0 -
Nurse Education	- 0 -	25,286
Patient and Family Handbook	13,373	- 0 -
Patient Programs	28,372	3,378
Public Policy	100,870	- 0 -
Reel Stories	1,200	33,800
Retreats	130,000	- 0 -
Sponsorship	51,500	- 0 -
Survey Research	150,471	126,982
Teen Program	90,000	- 0 -
USIDNET	5,148	16,000
Volunteer Outreach	92,581	12,072
Young Adult Program	 40,000	 - 0 -
Total purpose restrictions accomplished	\$ 1,305,959	\$ 1,095,956

### 11. Endowment Funds

During 2011, the Board of Trustees passed a resolution to create a board designated endowment. The board designated endowment balance was \$4,140,560 and \$4,412,670 as of December 31, 2018 and 2017, respectively.

As required by generally accepted accounting principles, net assets associated with the endowment fund designated by the Board of Trustees to function as an endowment, are classified and reported based on the existence or absence of donor-imposed restrictions. Therefore, the Foundation's board designated endowment fund is classified as part of net assets without donor restrictions.

Notes to Financial Statements December 31, 2018 and 2017

11. Endowment Funds (continued)

Return objective and risk parameters: The board designated endowment fund seeks to achieve long term capital growth while avoiding excessive risk and achieving preservation of purchasing power. The investment return goal is to generate returns in excess of the rate of inflation over the investment horizon.

Spending policy: Distributions for the board designated endowment may be made at the discretion of the Board. Since the establishment of the endowment, no funds have been appropriated for expenditure. Determination of a spending criterial will be established at a future date.

Changes in board designated endowment net assets for the years ended December 31, 2018 and 2017, are as follows:

		2018	2017		
	Wit	hout Donor	Wit	hout Donor	
	R	lestrictions	Restrictions		
	Board Designated		Boar	d Designated	
Endowment net assets,					
beginning of year	\$	4,412,670	\$	4,211,533	
Contributions		- 0 -		- 0 -	
Amounts appropriated for expenditure		- 0 -		- 0 -	
Investment return, net		(272,110)		201,137	
Endowment net assets, end of year	\$	4,140,560	\$	4,412,670	

### 12. Retirement Program

The Foundation is the sponsor of the Immune Deficiency Foundation 401(k) Plan for all full time employees older than age 21 having completed more than one year of services. One year of service is defined as at least 1,000 hours of service. The Foundation contributions comply with the Safe Harbor Rules. Under these rules the Foundation matches 100% of the first 3% an employee contributes and 50% of the next 2% the employee contributes. The Foundation's contributions were \$81,463 and \$77,830 for the years ended December 31, 2018 and 2017, respectively.

## 13. Line of Credit

On October 6, 2014 the Foundation obtained a line of credit from J.P. Morgan Chase Bank for \$1,000,000, which was originally set to expire on September 28, 2015. The line of credit was renewed until October 31, 2019. The line bears interest at the index which is the LIBOR rate plus 1.9% (indexed rate). The line was secured by substantially all of the Foundation's assets. As of December 31, 2018, the Foundation had no outstanding balance on the line of credit and \$1,000,000 was available.

Notes to Financial Statements December 31, 2018 and 2017

#### 14. Concentrations of Credit Risk

The Foundation has deposits in financial institutions, which, at times, may exceed Federal Deposit Insurance Corporation and Securities Investor Protection Corporation (FDIC and SIPC) insured limits. The Foundation has not experienced any losses in such accounts and continually reviews credit concentrations as part of its asset and liability management.

#### 15. Contingencies

Financial awards from federal, state, and local governmental entities in the form of grants are subject to special audit. Such audits could result in claims against the Foundation for disallowed costs or noncompliance with grantor restrictions. No provision has been made for any liability that may arise from such audits since the amounts, if any, cannot be determined at this date. Management expects such amounts, if any, will not be significant.

### 16. Effects of Current Economic Conditions and Contributions

The Foundation depends heavily on contributions and grants for its revenue. The ability of certain of the Foundation's contributors and grantors to continue giving amounts comparable with prior years may be dependent upon current and future overall economic conditions and the continued deductibility for income tax purposes of contributions and grants to the Foundation. While the Foundation's Board of Trustees believe the Foundation has the resources to continue programs, its ability to do so and the extent to which it continues, may be dependent on the above factors.

#### 17. Risk and Uncertainties

The Foundation may invest in various types of marketable securities. Marketable securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain marketable securities, it is possible that changes in the values of these securities may occur in the near term and that such change could materially affect the amounts reported in the statements of financial position.

#### 18. Subsequent Events

Management has evaluated subsequent events through June 14, 2019, the date which the financial statements were available to be issued.



## Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Trustees Immune Deficiency Foundation Towson, Maryland

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Immune Deficiency Foundation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 14, 2019.

## **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Immune Deficiency Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Immune Deficiency Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of Immune Deficiency Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards (Continued)

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Immune Deficiency Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Weyner, Cronen + Sarra

Lutherville, Maryland June 14, 2019



## Independent Auditors' Report on Compliance For Each Major Program and on Internal Control Over Compliance Required by The Uniform Guidance

Board of Trustees Immune Deficiency Foundation Towson, Maryland

## Report on Compliance for Each Major Federal Program

We have audited Immune Deficiency Foundation's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Immune Deficiency Foundation's major federal programs for the year ended December 31, 2018. Immune Deficiency Foundation's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

## Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

## Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of Immune Deficiency Foundation's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Immune Deficiency Foundation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Immune Deficiency Foundation's compliance.

## **Opinion on Each Major Federal Program**

In our opinion, Immune Deficiency Foundation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2018.

### Independent Auditors' Report on Compliance For Each Major Program and on Internal Control Over Compliance Required by The Uniform Guidance (Continued)

### **Report on Internal Control Over Compliance**

Management of Immune Deficiency Foundation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Immune Deficiency Foundation's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Immune Deficiency Foundation 's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Weyner, Cronien + Sarra Lutherville, Maryland

June 14, 2019

# **REQUIRED SUPPLEMENTAL FINANCIAL INFORMATION**

Schedule of Expenditures of Federal Awards For the Year Ended December 31, 2018

Federal Grantor/Pass-through Grantor/Program or Cluster Title	Federal CFDA Number	Pass-through Entity Identifying Number	Identifying Through to		gh to Federal	
US DEPARTMENT OF HEALTH AND HUMAN SER National Institutes of Health	VICES					
<u>Research and Development Cluster:</u> Allergy, Immunology and Transplantation Re Resources to Assist Investigations in Prima						
Immunodeficiency Diseases	93.855	5U24AI086037	\$	229,226	\$	632,301
Total Research and Developmen	nt Cluster					632,301
Health Resource and Services Administration						
Maternal and Child Health Federal Consolidated Programs	93.110	SC1MC31881		79,487		249,307
Total US Department of Health	and Human	Services				881,608
Total Expenditures of Federal Awards					\$	881,608

#### Notes to Schedule of Expenditures of Federal Awards For the Year Ended December 31, 2018

#### 1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Immune Deficiency Foundation under programs of the federal government for the year ended December 31, 2018. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Immune Deficiency Foundation, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Immune Deficiency Foundation.

2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

3. Indirect Cost Rate

Immune Deficiency Foundation has not elected to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.

Summary Schedule of Prior Audit Findings For the Year Ended December 31, 2018

Findings - Financial Statement Audit

None

Findings and Questioned Costs - Major Federal Award Programs Audit

None

Schedule of Findings and Questioned Costs For the Year Ended December 31, 2018

- 1. Summary of Auditors' Results
  - (i) The independent auditors' report expresses an unmodified opinion on whether the financial statements of the Immune Deficiency Foundation were prepared in accordance with accounting principles generally accepted in the United States of America.
  - (ii) No material weaknesses or significant deficiencies in internal control over financial reporting were disclosed during the audit of the financial statements of the Immune Deficiency Foundation.
  - (iii) No instances of noncompliance material to the financial statements of the Immune Deficiency Foundation, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
  - (iv) No material weaknesses or significant deficiencies were disclosed during the audit of internal control over the major federal award program.
  - (v) The independent auditors' report on compliance for the major federal award program for the Immune Deficiency Foundation expresses an unmodified opinion on the major federal award program.
  - (vi) There were no findings and questioned costs for federal awards which would include audit findings as defined in accordance with 2 CFR section 200.516(a) of the Uniform Guidance.
  - (vii) The following program was tested as the major federal award program:

CFDA Number	Name of Federal Program
93.855	Allergy, Immunology and Transplantation
	Research Resources to Assist Investigations in
	Primary Immunodeficiency Diseases

- (viii) The threshold for distinguishing between Type A and Type B programs was \$750,000.
- (ix) The Immune Deficiency Foundation does not qualify as a low-risk auditee.

Findings - Financial Statement Audit

None

Findings and Questioned Costs - Major Federal Award Programs Audit

None